

Bajaj Holdings & Investment Limited (formerly Bajaj Auto Limited)

CIN: L35911PN1945PLC004656

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Press release Financial results – Q2 FY16

A meeting of the Board of Directors of Bajaj Holdings & Investment Limited (BHIL) was held today to consider and approve the results for Q2 FY16.

1. Highlights

Q2 FY16 v/s Q2 FY15

✓ Consolidated net profit

₹ 568 crore v/s ₹ 510 crore ↑11%

✓ Standalone net profit

- ₹ 546 crore v/s ₹ 645 crore

H1 FY16 v/s H1 FY15

✓ Consolidated net profit

- ₹1,181 crore v/s ₹1,032 crore 114%

✓ Standalone net profit

- ₹ 669 crore v/s ₹ 792 crore

2. Consolidated results

BHIL is essentially an investment company. As on 30 September 2015, the Company held strategic stakes of 31.49% in Bajaj Auto Ltd. (BAL), 39.29% in Bajaj Finserv Ltd. (BFS) and 24% in Maharashtra Scooters Ltd. (MSL). As such consolidated results of BAL and BFS are consolidated in BHIL's results.

The excellent performance of the underlying companies is reflected in the consolidated results of BHIL.

- ✓ BAL declared its **second highest quarterly profit** (standalone) of ₹933 crore in Q2 FY16, the highest being in Q1. Thus, BAL declared its best ever H1 results. It also recorded operating EBITDA of ₹1,357 crore at an industry leading EBITDA margin of 22.1%.
- ✓ BFS (consolidated) net profit increased by 40% from ₹316 crore to ₹441 crore in Q2 FY16.

Summary of consolidated financials of BHIL is as under:

| ₹ In Crore | Q2 FY16 | Q2 FY15 | H1 FY16 | H1 FY15 | FY15 |
|----------------------------------|---------|---------|---------|---------|-------|
| Net sales and other income | 111 | 216 | 276 | 390 | 559 |
| Income from associates after tax | 489 | 328 | 978 | 699 | 1,615 |
| Net profit | 568 | 510 | 1,181 | 1,032 | 2,029 |



3. Standalone results

Details of standalone financials are given below:

| ₹In Crore | Q2 FY16 | Q2 FY15 | H1 FY16 | H1 FY15 | FY15 |
|--|---------|---------|---------|---------|-------|
| Dividend : | | | | | 1 1 |
| - From BAL, BFS and MSL | 475 | 473 | 475 | 473 | 473 |
| - From others | 23 | 24 | 49 | 49 | - 56 |
| Profit on sale of investments (net) | 12 | 90 | 76 | 178 | 214 |
| Interest on investments and other income | 63 | 56 | 132 | 108 | 217 |
| Interest on income tax refund | - | 30 | - | 30 | 30 |
| Rent from investment property | 4 | 4 | 8 | 8 | 16 |
| Total revenue | 577 | 677 | 740 | 846 | 1,006 |
| Total expenses | 10 | 6 | 21 | 11 | 41 |
| Profit before tax | 567 | 671 | 719 | 835 | 965 |
| Profit after tax | 546 | 645 | 669 | 791 | 885 |
| Net profit | 546 | 645 | 669 | 792 | 868 |

Equity market remained subdued during the quarter. The Company did not book any profit on sale of equity shares.

4. Investments

The cost and market value of the investment portfolio is as under:

| ₹In Crore | 30 | -Sep-15 | 31-Mar-15 | | |
|---|-------|--------------|-----------|--------------|--|
| - The order | Cost | Market value | Cost | Market value | |
| Strategic equity investments in group companies | 1,188 | 32,670 | 1,188 | 27,964 | |
| Equity shares – others | 1,946 | 3,030 | 1,697 | 3,168 | |
| Fixed income securities | 3,118 | 3,205 | 3,122 | 3,227 | |
| Investment property | 204 | 204 | 206 | 206 | |
| Total | 6,456 | 39,109 | 6,213 | 34,565 | |

As against a book value of ₹ 596 per share, NAV of the above investments was ₹ 3,514 per share as on 30 September 2015.

- Sanjiv Bajaj `

Managing Director

21 October 2015

AGM

| (₹ | n Crore) | Q2 FY16 | Q2 FY1: | H1 FY16 | H1 FY1 | FY15 |
|----------|--|----------|---------|----------|----------|----------|
| 1 | Net Sales and Income from operations | 110.00 | 184.61 | 273.35 | 356.89 | 523.93 |
| 2 | Expenses | | | | 1 | |
| | (a) Cost of materials consumed | 0.24 | 0.21 | 0.55 | 0.39 | 1.02 |
| <u> </u> | (b) Changes in inventories of finished goods, work-in-progress and stock-in-trade | 0.13 | 0.01 | 0.06 | (0.01) | (0.18) |
| l., | (c) Employee benefits expense | 4.37 | 2.26 | 8.28 | 3.87 | 7.87 |
| 1 | (d) Depreciation and amortisation | 1.36 | 1,77 | 2.73 | 3.12 | |
| 1 | (e) Other expenses | 4.63 | 2.84 | 11.27 | 5.40 | 31.00 |
| | Total expenses | 10.73 | 7.09 | 22,89 | 12.77 | 45.64 |
| 3 | Profit from operations before other income, finance costs and exceptional items (1-2) | 99.27 | 177.52 | 250.46 | 344.12 | 478.29 |
| 4 | Other income | 1.08 | 31.06 | 2.79 | 33.32 | 34.90 |
| 5 | Profit from ordinary activities before finance costs and exceptional items (3+4) | 100.35 | 208.58 | 253.25 | 377.44 | 513.19 |
| 6 | Finance costs | | - | · - | | |
| 7 | Profit from ordinary activities after finance costs but before exceptional items (5-6) | 100.35 | 208.58 | 253.25 | 377,44 | 513.19 |
| 8 | Exceptional items | <u>:</u> | - | | - | |
| 9 | Profit from ordinary activities before tax (7-8) | 100.35 | 208.58 | 253.25 | 377.44 | 513.19 |
| 10 | Tax expense | 21.01 | 25.89 | 50.05 | 44.92 | 81.54 |
| 11 | Net Profit from ordinary activities after tax (9-10) | 79.34 | 182.69 | 203.20 | 332.52 | 431.65 |
| 12 | Add : Tax (debits)/credits pertaining to earlier years | - 1 | (0.51) | | 0.81 | (17.82) |
| 13 | Add: Share of profit after tax on investments in associates | 488.45 | 327.86 | 977.75 | 699.07 | 1,615.41 |
| 14 | Less: Minority interest in net income of subsidiaries | - | - | | _ | - |
| 15 | Net Profit / (Loss) for the period (11+12+13-14) | 567.79 | 510.04 | 1,180.95 | 1,032.40 | 2,029.24 |
| 16 | Basic and diluted earnings per share (₹) (not annualised) | | | | i | |
| | before and after extraordinary items | 51.0 | 45.8 | 106.1 | 92.8 | 182.3 |